



Icelandic style skyr  
strained non-fat yogurt

## **siggi's yogurt seeks a Senior VP of Supply Chain and Co-Manufacturing Operations**

### **Position Summary:**

- Management of all supply chain and production relationships
- Negotiation and implementation co-packer and joint-venture agreements
- Creation and management of production plans
- Delivering and monitoring the quality standards for our product
- Management of all 3rd party certification
- Leading our environmental program
- Management of all logistics
- General management and senior business contributor

### **Company Background:**

Founded in 2005, the Icelandic Milk & Skyr Corporation makes Northern European cultured dairy products under the brand name siggi's. Our first product, skyr, is a strained Icelandic style yogurt, made from skim milk. It is thick and creamy, high in protein, and non-fat. siggi's is distributed nationwide in stores like Whole Foods, Wegmans, The Fresh Market and more. We combine the Icelandic tradition of skyr making with milk from local family farms in Chenango and Cortland Counties in New York State. Our farmers do not use growth hormones like rBGH. All siggi's products are natural and do not contain any artificial sweeteners; our yogurts are very lightly sweetened with agave nectar. We try our best to keep our ingredients list short and simple and we are committed to local and sustainable sourcing.

### **The Position:**

We are seeking a Senior VP of Supply Chain and Co-Manufacturing Operations. We offer an exciting and creative work environment with a dynamic team composed of entrepreneurs as well as experienced food professionals.

The VP's primary responsibility is to manage all supply chain and production relationships of the company and guarantee capacity with current and new production sites to meet demand. The position requires a thorough understanding of supply chain issues, including quality assurance, production planning, operations management, purchasing, and logistics.

The VP will negotiate and implement co-packer and joint-venture agreements to produce new and current products. Create and manage production plans to match production capacity to sales growth and forecast. Monitor and enforce co-packer compliance in accordance with co-packing contracts and manage co-packer relations.

Responsible for delivering, improving and securing the quality of our product in line with all our standards, food safety, food integrity and environmental accountability. Work with government and NGO agencies when needed on all aspect of the physical product for compliance. Manage and put in place all 3rd party certification i.e. Kosher, gluten free etc. Manage all labeling requirements such allergen statements and ingredient disclosures.

We are committed to environmental accountability. Experience with sustainable sourcing and environmentally conscious manufacturing practices are a big plus for this position. The VP will lead our environmental program to reduce waste and increase sustainability, internally and with



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our vendors; farmers and other suppliers, and in general reduce our carbon footprint in all parts of the supply chain.

Further the VP will be responsible for all logistics of the company.

We are a rapidly growing business that needs a self starter who knows how to respond to a fast changing environment and move an array of projects forward in parallel. A requirement for strong interpersonal skills, the ability to develop and maintain great business relationships and to work collaboratively with all our major external partners, is a necessity.

The candidate will be expected to join the general management team of the company and take on wider responsibilities as she/he progresses within the company this may include general management tasks such as customer relations and management, setting up and managing firm wide processes and systems, participation in recruiting as well as representing the company at various industry events and in trade and consumer organizations.

**Location:** The VP will spend most of her/his time in our main office in Manhattan, New York. The position will also include frequent travel as well some flexibility to work remotely.

**Requirements:** BA/BS Engineering, Operations Management, Logistics, Business or similar, with a minimum 7 years plus broad supply chain experience including plant management, co-packing negotiation, quality assurance and logistic from a consumer-packaged goods company of which a minimum of 2 years was in a senior management position. Experience from perishable and/or dairy environment a big plus. Experience with building, enforcing and monitoring environmental programs a big plus.

**Salary range** is targeted between \$85,000 – \$125,000 and will be dependent on the candidate experience. We offer a standard benefit package including health insurance.